

# PGG WRIGHTSON GROUP –SUPPLIER TERMS OF TRADE

## 1. INTRODUCTION

- 1.1 These Supplier Terms of Trade apply when PGW places a Purchase Order with you as the Supplier of Products and Services to PGW.
- 1.2 By accepting a Purchase Order from PGW and/or signing a Terms of Trade Amendment, you accept these Supplier Terms of Trade. These are binding on you even if not signed, and take precedence over any other supplier terms including your terms of supply. You should read them carefully and contact PGW if you have any queries.
- 1.3 Any specific terms agreed between us are contained in the Terms of Trade Amendment which, when signed by both of us, forms a binding part of these Supplier Terms of Trade.
- 1.4 Where there is conflict between documents, the following apply in order of precedence:
  - 1.4.1 Any Terms of Trade Amendment between us,
  - 1.4.2 These Supplier Terms of Trade, and
  - 1.4.3 A Purchase Order.
- 1.5 In these Supplier Terms of Trade and any Terms of Trade Amendment;

**CCLA** means the Contract and Commercial Law Act 2017.

**Commencement Date** means the date of commencement of the Terms of Trade Amendment, or if no date is specified then the date of the Purchase Order.

**Delivery Depot** means the place designated by PGW for delivery of the Products, which includes a PGW branch or customer address.

**Products** mean the Products in a Purchase Order and may include any Services relating to those Products.

**Purchase Order** means any authorised purchase order for the Products and/or Services in PGW's current standard form issued to you.

**PGW** means the Retail & Water division of PGG Wrightson Limited, unless agreed otherwise.

**Services** mean the services supplied by you to PGW in a Purchase Order.

**Supplier** means you.

**Supplier Terms of Trade** means these Terms of Trade and any Terms of Trade Amendment as may be varied from time to time.

**Terms of Trade Amendment** means any Terms of Trade Amendment signed by you and PGW. Any special conditions relating to the supply of Products or Services under these Supplier Terms of Trade, including product specifications, agreed price, rebates or variations in pricing dependent on volume, will be set out in the Terms of Trade Amendment.

## 2. SUPPLY

- 2.1 You agree to supply the Products and Services to PGW in accordance with these Supplier Terms of Trade. Your primary point of contact in PGW is the Category Manager who have the authority for negotiating:
  - 2.1.1 Terms of Trade Amendment
  - 2.1.2 Product introduction
  - 2.1.3 Rewards for scale within PGW
  - 2.1.4 Supplier performance
  - 2.1.5 Payment terms
  - 2.1.6 Promotional initiatives
  - 2.1.7 Sponsorships; and
  - 2.1.8 Dispute resolution.
- 2.2 PGW may obtain Products from other suppliers at any time. Except for Exclusive Products listed in a Terms of Trade amendment, you are not required to exclusively supply us. Nor is PGW required to exclusively purchase from you, unless specified otherwise in a Terms of Trade Amendment. PGW is not required to, nor should you expect that we will, purchase or continue to purchase any particular or minimum quantities of Products or Services.

### 3. PURCHASE ORDERS

- 3.1 All orders will be in writing, using PGW's Purchase Order. PGW will send Purchase Orders to you by our preferred option and could include EDI or email.
- 3.2 The Purchase Order may specify the quantity, price, delivery date and place and other relevant details including specifications relating to the Product or Services. These Supplier Terms of Trade apply to each Purchase Order, and the supply, purchase and delivery of the ordered Products for the purposes of on-sale.
- 3.3 PGW is not bound by, and you should not accept from us, any order not using the Purchase Order form or without an allocated Purchase Order number, or where the Purchase Order is not signed or if electronic has not been generated from PGW. You must not accept any verbal orders. If you deliver Product without a Purchase Order, PGW may return the Product and any invoice will not be paid.
- 3.4 If PGW wishes to vary an order, PGW will send you a Purchase Order generated from PGW which becomes a binding replacement order unless you advise us in writing that you cannot meet the replacement Purchase Order. If you deliver Product that is the subject of a variation that is not recorded in a new system generated Purchase Order, PGW may return the Product and any invoice will not be paid.
- 3.5 It is your responsibility to confirm that all of the details provided on the Purchase Order are able to be met. Any variation must be agreed to by PGW prior to delivery being made and must be in the form of a new system generated Purchase Order. This includes such things but not limited to quantity, price, type of goods to be delivered, and substituted product. Your failure to comply with this clause may result in the invoice not being paid.
- 3.6 You are expected to provide normal supply and delivery services on the days PGW is open for business.

### 4. DELIVERY

- 4.1 Unless otherwise agreed in writing, you must deliver the Products that PGW has ordered under a Purchase Order:
  - 4.1.1 to the Delivery Depot specified in the Purchase Order; and
  - 4.1.2 on the date specified in the relevant Purchase Order, or if no date is specified or otherwise agreed, within 5 working days after the date on which PGW issued that Purchase Order (Delivery Date).
- 4.2 Unless otherwise agreed in writing, you will deliver in full all Products ordered under each completed Purchase Order. We only accept back orders or split shipments in exceptional circumstances that require PGW's prior approval.
- 4.3 PGW has a current Delivered In Full On Time (DIFOT) standard of:
  - 4.3.1 In Full 95% - measured as quantity ordered v received, and
  - 4.3.2 On Time 95% - measured as delivery of the Product to the Delivery Depot by the Delivery Date.

In addition to PGW's other remedies under clause 4, failure to meet the DIFOT standard will require you to reimburse PGW for the amount of lost margin (lost sales) and rebate shortfall created by the shortfall against the DIFOT standard. You accept that this reimbursement is a genuine and reasonable pre-estimate of PGW's losses should you fail to meet your supply obligations under this clause.
- 4.4 If:
  - 4.4.1 the ordered Products have not met the DIFOT standard in clause 4.3.2; or
  - 4.4.2 the ordered Products have been damaged during transit; or
  - 4.4.3 the ordered Products have a shelf life of not less than fifteen calendar months from the Purchase Order date; or
  - 4.4.4 the Products delivered do not comply with the relevant descriptions or specifications supplied; or
  - 4.4.5 there is any shortage or divergence from the Purchase Order as per clause 4.2,then either:
  - (a) the Purchase Orders (or part of those orders) for such Products may be cancelled at PGW's discretion; or
  - (b) if PGW has paid for the Products, PGW may return the Products to you at your cost and you must produce a credit note within 7 days or at PGW's request supply a full refund plus any associated costs within 5 working days.
- 4.5 You will include Product batch numbers and any expiry dates on delivery documents that accompany the Products,

## 5. RISK AND TITLE

- 5.1 If you have organised the freight of the Products from your depot to PGW:
- 5.1.1 Risk passes to PGW when the ordered Products are delivered to the Delivery Depot.
- 5.1.2 Delivery is deemed to have been made immediately after the ordered Products are unloaded at the Delivery Depot and signed for by an authorised representative of PGW as being received in good condition.
- If PGW has organised the freight of the Products from your depot to PGW, risk passes to PGW and delivery is deemed to have been made, on signed collection of the ordered Products by the PGW carrier.
- 5.2 Title to Products ordered by PGW will pass to PGW when those specific Products have been paid for in full.
- 5.3 PGW may resell the ordered Products before title has passed to it in the ordinary course of its business.
- 5.4 Without prior written notice and agreement between both parties, you may not take possession of any Products which have been ordered and delivered to PGW.
- 5.5 All Products must be supplied to PGW free of any security interests, liens, charges or other encumbrances.
- 5.6 You acknowledge and accept that these Supplier Terms of Trade do not create a "security interest" (as that term is defined in the Personal Property Securities Act 1999) and, accordingly, you must not register a financing statement in relation to the supply of Products on the Personal Property Securities Register. You will immediately upon PGW's request remove any financing statement registered against PGW on the Personal Property Securities Register.

## 6. PRODUCTS

- 6.1 You agree to barcode and pack for display all ordered Products before delivery. All barcodes will comply with GS1 barcode standards.
- 6.2 You guarantee and warrant that all Products must be of acceptable quality for retail sale, fit for their purpose and acceptable in appearance and finish. The Products must also be safe, durable and free from defects, and comply with all Acts, standards, regulations, policies, rules, laws and specifications relating to those Products prior to supplying any PGW store or customer. All packaging must meet all statutory safety standards and list appropriate handling guidelines. You will meet all valid guarantee and warranty claims on Products including those under the CCLA. You indemnify PGW in relation to any guarantee and warranty claims made against PGW. PGW excludes all warranties which may be implied as being given by PGW into these Supplier Terms of Trade by law, to the extent permitted by law.
- 6.3 All products purchased from you will carry the greater of a minimum 12 months guarantee and warranty under clause 6.2 or as required under the CCLA.
- 6.4 **Returns** – If any Product is faulty, defective or otherwise in breach of these Supplier Terms of Trade, then PGW will notify you that the Product is faulty, defective or otherwise. At your option, PGW will return the Product to you or destroy the Product (in either case, at your cost) and if you do not make an election, PGW will return the Product to you (at your cost). PGW must receive a credit note for the product or at the request of PGW a refund in full, within 5 working days. Otherwise PGW reserves the right to deduct the price of the Product and all our costs from any amount that is payable to you and if these amounts exceed the amount that is payable to you, you must refund the balance remaining in full within 5 working days of receipt of a written request from us.
- 6.5 **Recalls** - If for any reason you or we (only after extensive discussion and consultation with you) recall any Product (whether because the Product is dangerous, defective, in breach of any law or for any other reason), then you must pay us for all our direct costs associated with recalling the Product, including freight and insurance; distribution costs including staff time; advertising and public notification costs; and the cost of destroying the recalled Product (if we decide). Your obligation to pay our costs if we have recalled the Product only applies if our decision to recall was reasonable and justifiable in the circumstances. PGW must receive a credit note for the Product and all costs or at the request of PGW a refund in full, within 5 working days.
- 6.6 **Restocking** - From time to time PGW culls inventory necessitating saleable Product to be returned to you for a credit or exchange for faster selling items at no penalty to PGW. All such transactions will be recorded on a system generated Purchase Order or credit request.
- 6.7 **Consignment Stock** – Any consignment stock Products will be listed in a Terms of Trade Amendment between us, and require PGW Category Manager approval before introduction to any store or company range. Special pricing will only be negotiated by the PGW Category Manager or Trade Desk Manager. You will provide resource to each store to merchandise the product in line with planograms, line drawings, or any other such design as agreed with the PGW Category Manager. You will be provided with a Purchase Order on the first day of the following month for any Products sold the previous month under the scheme. Any shortfall in inventory will be covered by PGW. You will initiate regular reviews with the Category Manager to discuss product and inventory performance. The consignment stock can be withdrawn by you upon 20 working days written notice to the PGW Category Manager. Any surplus Product will be returned to you at your expense for full and immediate credit.
- 6.8 **Containers** - All shipping containers imported into New Zealand must be clean and free of biosecurity pests and contamination. It is the Supplier's responsibility to ensure that the container exterior and interior are clean and contamination free prior to loading. Accepted treatment for pallets is ISPM 15. The Supplier ensure all relevant New Zealand quarantine requirements are met, and will pay the cost of any remedial action under New Zealand biosecurity rules and demurrage and associated costs. The Supplier must provide a signed Quarantine Declaration for any Products shipped into New Zealand relating to the packaging and the containers.

## 7. COMPLIANCE WITH LEGISLATION AND POLICIES

- 7.1 **Health and Safety** - You must comply with the Health and Safety at Work Act 2015 ("the Act"). When operating in any of PGW's premises or outlets, comply with all policies and regulations affecting PGW, including but not limited to its hazard identification policy and other Health and Safety in Employment policies notified to you, or of which you are aware, from time to time. You will immediately:
- 7.1.1 notify PGW if any person employed or engaged to perform any activity for the purposes of these Supplier Terms of Trade is harmed in any way;
  - 7.1.2 notify PGW if PGW will or is likely to be in breach of the Act as a result of your failure to comply with the Act; and
  - 7.1.3 do all acts and things as PGW reasonably directs to ensure that both you and PGW continue to comply with the Act and/or to remedy any breach of the Act, including, if so directed, carrying out in good faith and with all due diligence, any safety procedures.
- 7.2 **Employment Practices** – you must treat your employees fairly and comply with internationally recognised standards and/or applicable legislation relating to voluntary employment, no child labour, minimum wages, reasonable working hours, no harsh or inhumane treatment, no discrimination, and freedom of association.
- 7.3 **Compliance with Laws** - You must comply with all relevant laws and regulations applying to your manufacture, supply and/or delivery of the Products from time to time, including but not limited to governing protection of the environment, occupational health & safety, and labour and employment practices wherever you do business. You will indemnify PGW for all expenses and losses PGW incurs as a result of your failure to comply with such laws. PGW's rights, powers and remedies provided for in these Terms are in addition to, do not limit or exclude (or otherwise adversely affect), any right, power or remedy provided to us by law including under Part 3, subpart 4 of the CCLA unless expressly stated. PGW can elect in its sole discretion whether these Terms or any law inconsistent with these Terms applies, to the extent such law may be contracted out of. You acknowledge that these Terms contain clauses that are for the benefit of any third party purchaser of Products, and may if elected by PGW for the purposes of the Part 2, subpart 1 of the CCLA be enforced by that third party purchaser. The United Nations Convention on Contracts for the International Sale of Goods is excluded from these Terms.
- 7.4 **GLOBALG.A.P.** – If required by PGW, your Products must comply with the GLOBALG.A.P Standards and Certification System.
- 7.5 **Access to PGW Premises** - You (including any of your employees, agents or nominees) may enter any of PGW's premises or outlets in the ordinary course of business only. You must comply with PGW's reasonable directions, policies and requests while accessing its premises or outlets.
- 7.6 **Supply for Business Purposes** - The supply of Products and Services is between two businesses and the Consumer Guarantees Act 1993 does not apply. However, that Act will continue to apply in relation to your obligations to consumers.
- 7.7 **Hazardous Substances** - For any substance or chemical recognised as hazardous, you will provide Material Safety Data Sheets (MSDS) to accompany the Products and additionally publish them on your website. If this requirement cannot be met you will advise the PGW Category Manager in writing immediately advising how your responsibilities are being met.
- 7.8 **Corporate Social Responsibility** - PGW reports on Corporate Social Responsibility in its annual report which is available on our website [www.pggwrightson.co.nz](http://www.pggwrightson.co.nz). PGW expect its suppliers to be a community provider of services and products which contribute to a sustainable quality of life for all our stakeholders. PGW requires its suppliers to likewise hold, meet and report on their own Corporate Social Responsibility and sustainability policies, and PGW may request evidence of your compliance with this requirement.
- 7.9 **Ethical Behaviour** - You must not give any corporate hosting, payments, bribes, incentives or gifts directly to PGW employees without prior agreement of the PGW Category Manager, nor undertake any action in relation to these Supplier Terms of Trade which a reasonable person would otherwise consider to be unethical, illegal or improper.
- 7.10 **Genetically Modified Organisms** – All Products that you supply must be GMO free.

## 8. INDEMNITY AND INSURANCE

- 8.1 In addition to PGW's rights under the CCLA, you will keep PGW indemnified against all costs, claims, demands, expenses and liabilities of whatsoever nature, including, claims for personal injury, damage to property and consequential loss (including loss of profits), which may arise from your act, error, omission, negligence, default or breach of these Supplier Terms of Trade, or which may be made against PGW or which PGW may sustain, pay or incur as a result of or in connection with:
- 8.1.1 the Products or Services; and/or
  - 8.1.2 PGW advising or representing to its customers about the use, performance, storage or installation of the Products in accordance with your written or oral instructions, advertising or manual or literature; and/or
  - 8.1.3 PGW referring its customers to you for performance of the Services, advice, training or instructions;
- unless such cost, claim, demand, expense or liability is directly and solely attributable to the negligence of PGW or the negligence of a duly authorised employee or agent of PGW.
- 8.2 PGW excludes all liability for any losses or claims that you may incur. PGW has no liability for and does not endorse any content, advertising, Products or Services you provide.

- 8.3 PGW is at no time liable in any way whatsoever for any Services it performs in respect of any Products supplied by you, if it performs the Services strictly on the advice or basis of your or a third party manufacturer's oral or written instructions or Product manual, or if it performs the Services in conjunction with your personnel.
- 8.4 You will maintain at your own cost adequate insurance cover acceptable to PGW in respect of your potential liability under these Supplier Terms of Trade, including product and public liability insurance, and professional indemnity insurance where services are provided, and on any terms set out in the Terms of Trade Amendment. Upon request, you will provide PGW with a certificate of insurance confirming that the insurance cover is current.

## 9. PRICING

- 9.1 You must notify PGW of an impending price change at least 90 consecutive days prior to the requested effective date. Communications can be directed to [ruralprices@pggwrightson.co.nz](mailto:ruralprices@pggwrightson.co.nz) addressed to the Category Manager. Sending the communication does not deem acceptance or receipt by PGW.
- 9.2 The cost price of any Products may only be increased once the PGW Category Manager agrees to the price change in writing. If agreed, any price change will only take effect on a date 60 consecutive days after the date PGW has agreed in writing, rounded out to the next 1st day of the month. Until the price change becomes effective, all ordered Products will continue to be supplied to PGW at the lower existing price. Further:
- 9.2.1 No price increases can take effect during December or January in any year.
- 9.2.2 The 60 consecutive day time period begins once the PGW price template (completed by you with the new cost pricing) is received back by the Category Manager in PGW format.
- 9.2.3 The price agreed with PGW is to be competitive within the industry and be firm for at least twelve months.
- 9.2.4 Price decreases are effective immediately.
- 9.2.5 On request you will advise PGW of its percentage share of your sales of your Products by individual Product, Product Category, Volume (eg Tonnes), or Total Sales for the period requested by PGW. This request does not relate to identification of your other customers and their share of your sales, nor are you permitted to divulge PGW's share to any other party.
- 9.3 You will not, with respect to any Product, offer any terms of trade to any particular PGW outlet which are more favourable to PGW (as a purchaser) than the existing Supplier Terms of Trade agreed with, and applicable to, PGW generally unless PGW has agreed to the new terms in writing. If you offer to any particular PGW outlet terms of trade which are more favourable without PGW's consent in writing, then:
- 9.3.1 the more favourable terms of trade you have offered will be deemed to apply, not only to that particular outlet to which the offer has been made but to all PGW outlets generally; and
- 9.3.2 these Supplier Terms of Trade will be deemed to be amended accordingly with effect on and from the date of your offer to that particular PGW outlet.
- 9.4 All prices will be free into store, free to customer and free to distribution centre.
- 9.5 If PGW needs to reduce the sale price to clear unwanted products, you will compensate PGW for the lost margin.
- 9.6 The price payable for each Product ordered and delivered to PGW is exclusive of GST and levies. You are responsible for all applicable levies payable which may include, but is not limited to, NAIT and AgRecovery levies and any FAR levies payable as per FAR's direction.
- 9.7 You are responsible for the accuracy of your prices supplied to PGW. Any variance will be to your account. A report can be requested from the Category Manager at any time. It is your responsibility to submit cost books with pricing updates in PGW's specified format.
- 9.8 You agree not to set or publish market retail pricing for your Products supplied to PGW.
- 9.9 All samples of goods and display stock will be supplied free of charge.
- 9.10 You agree that all price item rounding is limited to 2 decimal points.

## 10. PAYMENT

- 10.1 PGW will pay your invoices/credit notes by direct credit on the 2nd to last working day of the second month following date of invoice unless agreed otherwise in part A1 of a Terms of Trade Amendment.
- 10.2 To ensure prompt payment, of your invoice/credit note they must contain all the information that is necessary to enable us to match and pay your invoice/credit note. It must state that it is a "Tax Invoice" specifies PGW's relevant Purchase Order number; your GST number, and bank account details. Invoice/ credit notes must relate to one purchase order only, any invoices/credit notes that relate to multiple orders will be returned to the supplier unpaid. Invoices must be sent daily with the last invoices/credit notes being received by PGW no later than the 2nd working day of the new month following date of invoice.
- 10.3 Invoices/Credit Notes and statements are to be sent to PGG Wrightson, Private Bag 1961, Dunedin 9054. Attention Accounts Payable, or
- 10.3.1 by PDF e-mailed to [apinvoice@pggwrightson.co.nz](mailto:apinvoice@pggwrightson.co.nz)
- 10.3.2 by EDI at PGW's request.



- 10.4 If PGW is unable to match your invoice/credit note to a valid Purchase Order or where there is a discrepancy in an invoice/credit note between the product, prices and quantities PGW has received and the Purchase Order, PGW will, within ten working days of receipt of the invoice, notify you of the discrepancy or our reason for disputing the invoice. PGW may withhold payment for any disputed invoices until the discrepancy or dispute (as the case may be) is resolved.
- 10.5 You will process all credit notes within 5 working days of receiving a request for an approved credit note from PGW.
- 10.6 PGW must receive a written statement from you detailing all invoices due for payment, no later than the 5th working day of the new month following the date of invoice for supply of the Products or Services. PGW must also receive a statement for any account that is in credit balance. Failure to supply a statement may result in the account being unpaid.
- 10.7 You authorise PGW to apply (without prior notice) any moneys payable or held or received by PGW (or, for the avoidance of doubt, any subsidiary of PGW) for or on your behalf on any account in or towards payment of any amount owing to or by PGW. PGW may at any time (including when amounts are owing in respect of more than one transaction) apply or appropriate any moneys received from or owing to you in any manner and in any order and to any amounts owing to or by PGW that PGW thinks fit (despite any direction to the contrary and whether before or after any default by you).

## 11. SALES AND PROMOTION

- 11.1 PGW requires any joint promotional effort with you to be agreed separately with you, or set out in a Terms of Trade Amendment.
- 11.2 You agree to PGW using your Product images and logos in PGW's catalogues, marketing material and websites. It is your responsibility to ensure that PGW has your up-to-date images and logos. You will provide digital images upon request. The resolution will be a minimum of 300dpi based on the size requested in either Jpeg or tiff file. A higher resolution may be requested from time to time. The cost of any third party to provide such images will be met by you. Any images that require photo shop or cropping will be charged at \$50.00 plus GST per hour.
- 11.3 You agree to keep PGW informed in writing of all activities for the promotion of existing Products and the introduction of new products at least 60 working days in advance of such activity to enable leverage to mutual advantage.
- 11.4 If you deliver promotional stock later than 2 working days prior to a promotion start date, you will incur a charge of an amount equal to 15% of the total promotional stock cost price, to be deducted from the next invoice payable by us. If you fail to deliver promotional stock at all prior to a promotion start date, you will incur a charge equal to 50% of the total promotional stock cost price, to be deducted from the next invoice payable by us.

## 12. TERM & REVIEW

- 12.1 These Supplier Terms of Trade commence on the Commencement Date. A Terms of Trade Amendment commences on the date specified in it. PGW may terminate these Supplier Terms of Trade and/or a Terms of Trade Amendment between us at any time by giving you written notice. You may terminate these Supplier Terms of Trade and/or a Terms of Trade Amendment and/or cease supplying specific Product to us by giving us three calendar months prior written notice, except where an agreed term is listed in the Terms of Trade Amendment in relation to these Supplier Terms of Trade and/or a specific Product. Subject to clause 13.5, all Purchase Orders made up to the date of termination will be fulfilled by both parties unless PGW specifies otherwise.
- 12.2 You agree to meet PGW in good faith on a regular basis to review the Terms of Trade Amendment, and to discuss sales and promotional opportunities as necessary.
- 12.3 PGW may at any time discontinue purchasing any or all of your Products, whether quantities or particular Products, for any period of time, at our sole discretion. PGW has no obligation to provide you with reasons for its decision or to provide you with reasonable notice of the discontinuation. If PGW exercises its discretion to discontinue, you will not make any claim against PGW for any damages or otherwise.

## 13. MISCELLANEOUS

- 13.1 **Severability** - If any part of these Supplier Terms of Trade is illegal, unenforceable or invalid, the remaining Terms are not affected. However, we will negotiate in good faith to agree other means by which the effect of that condition can be retained.
- 13.2 **Confidentiality** - Both parties agree to keep confidential any information about the business affairs of the other party and to take all appropriate steps which are necessary or desirable to ensure that such confidential information is not disclosed without the prior written consent of the other party. You are responsible and accountable to ensure that all your employees and contractors do not disclose any detail of the Terms of Trade Amendment to any third party including any PGW employees whom are not directly involved in purchasing from you. This clause will not apply to information that is already in the public domain, or information that is required to be disclosed by law or by the listing rules of any applicable recognised stock exchange.
- 13.3 **Waiver** - If either you or PGW fail to require performance of any obligations by the other under these Supplier Terms of Trade, that will not affect the right to require that obligation to be performed at a later time, nor will a waiver by either you or PGW of a breach of any part of these Supplier Terms of Trade amount to a waiver of any subsequent breach.
- 13.4 **Intellectual Property** - PGW has the exclusive right, title and interest in or to its Intellectual Property and you acknowledge that you do not have any rights in PGW's Intellectual Property. You will not use PGW's Intellectual Property without its prior approval. You warrant that the Products do not breach the Intellectual Property rights of any third parties, and you indemnify PGW fully in respect of any such breach. You agree that you will not knowingly breach the Intellectual Property rights of any third parties in your dealings with PGW. You will apply for and maintain trademarks and any patents in New Zealand in relation to the Products.

- 13.5 **Force Majeure** - neither party is liable for any failure to perform or delay in performance of its obligations caused by circumstances beyond its reasonable control, including but not limited to fire, storm, flood, earthquake, landslide, explosion, accident, war, rebellion, insurrection, riot, civil commotion, protest, sabotage, epidemic, quarantine restrictions, labour disputes, labour shortages, transportation embargoes, acts of God, acts of government or any agency thereof or judicial action. If a party is unable to fulfil its obligations due to circumstances beyond its reasonable control that party must as soon as reasonably possible notify the other party in writing of the circumstances. The performance of each party's obligations will be suspended to the extent affected by such delay or failure and each party will be granted an extension of time for performance equal to the period of such delay or failure, except that if the delay or failure continues for more than 10 working days, either party may terminate the affected Purchase Order without penalty or payment.
- 13.6 **Variation:** PGW may in its absolute discretion change these Supplier Terms of Trade at any time by publication on our website [www.pggwrightson.co.nz](http://www.pggwrightson.co.nz). The change will take effect from the time specified. A written Terms of Trade Amendment between PGW and you may only be varied by written agreement between us both.
- 13.7 **Typographical Errors:** PGW reserves the right to correct any typographical or clerical errors contained in a Purchase Order or payment advice.
- 13.8 **Disputes** - If a dispute arises, we will meet in the spirit of goodwill to attempt to resolve it.
- 13.9 **Relationship** - The relationship between PGW and you is as buyer and seller. There is no partnership, joint venture, employment relationship, or agency (unless agreed for specific Products separately or in a Terms of Trade Amendment).
- 13.10 **Assignment** - You must not assign or subcontract any of your rights or obligations under these Supplier Terms of Trade without our prior written consent (which may be withheld at our sole discretion). PGW may transfer its rights and obligations under these Supplier Terms of Trade by notifying you in writing.
- 13.11 **Governing Law** - New Zealand law governs these Supplier Terms of Trade and the parties submit to the exclusive jurisdiction of the New Zealand courts.
- 13.12 **No Solicitation** - You agree that, while these Supplier Terms of Trade are current and for the period of 12 months after they end, you will not (whether on your own account or for any other person) solicit or entice, or endeavour to solicit or entice, away from PGW any employee, officer, contractor, agent or consultant of or to PGW.