

Canterbury and West Coast (Hub)



Gert Stander – Rural Business Development Manager

I'm a proud kiwi born in South Africa.

I started my insurance career 16 years ago and I've never looked back! I have been a rural broker, starting in South Africa which is renowned for its beef, sheep and crop farms. I was previously involved in insuring the largest cropping area in the whole of South Africa, and also worked closely with South Africa's largest rural supply company.

I brought all my knowledge gained in South Africa to NZ when we immigrated 10 years ago, and I've been in rural insurance from day one in NZ. Last year I joined BWRS and I am loving working for a company who puts clients at the forefront of everything they do.

I believe that rural communities and the people that make them up are the backbone of any country.



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Julie Pringle – Team Leader

I've worked in the insurance industry for more than 30 years.

I grew up in a small rural town in North Otago (Ritchie McCaw's home town!) where I lived with my family on a sheep farm and established orchard, so the rural life is in my blood and it great to be back involved with this sector.

I bring a lot of insurance experience and expertise but more importantly, I bring my passion for helping others. I love finding solutions for clients and colleagues. I'm excited to lead our rural team and share my passion and expertise.

To be involved in the relationship between BWRS and PGG Wrightson is amazing. I'm loving working with the team at PGW and their customers.



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Izzy Grice – Rural Broker

I'm from Seafield, near Rakaia. I grew up between there and Christchurch. I come from a farming family, and we grow truffles. We've got an ex-MPI dog that sniffs them out – it's pretty exciting as you never know exactly what you're going to get until you dig up whatever the dog is marking!

I started my insurance career four years ago. When the opportunity arose to join the rural broking team I was lucky enough to become part of it.

I am loving getting out and about meeting people and attending bull sales around the country. I may talk to Dad about trading truffles for bulls.



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Northland



Marc Perales – Rural Broker

I've worked in the insurance and banking industry for over 10 years.

I grew up in West Auckland and spent the majority of my working life overseas travelling to destinations off the beaten path. This has seen me travel to over 40 countries and experience people and culture from around the world.

Sport is a massive passion of mine be it competing or watching, with the NZ Warriors and Manchester United being my two great loves.

I returned home several years ago moving to the winterless north where my family own a rural property in beautiful Waipu.

It's a privilege to help rural people with quality risk advice. I value the importance of personal relationships and being part of a thriving Northland community. These are values shared by BWRS and PGG Wrightson forming an incredibly strong partnership for rural New Zealand



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Waikato



Rhianna Annear – Rural Broker

My family and I are living north of Hamilton, contract milking on a 300-cow dairy farm.

I have been working in the insurance industry for over 20 years and have spent the past two years in a Rural Broking role.

When I've got some spare time, I enjoy photography, mostly aviation photography. I'm also a very keen pool (8 ball) player.

The thing I am most excited about is exploring new ways to connect with clients and I'll be using my insurance and rural knowledge to ensure all our rural customers insurance needs are catered for.



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Bay of Plenty



Peter Mahar – Director and Broker

I was raised in the King Country moving to “The Bay” after schooling and started straight into insurance.

I’ve been in the insurance industry now for 30 years and have been a Broker with Dawson Insurance Brokers, an associate firm of BWRS. I have been based in Rotorua for the last 18 years with rural business being an integral part of my client base.

I previously dealt with Wrightson representatives when employed by National Insurance (now Tower) in the early 1990s, and am looking forward to developing that relationship again.

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Denis Marriner – Managing Director

I’m from the central North Island, with Rotorua and Whakatāne being home base.

My time in the insurance industry started around 25 years ago and I’ve been with Dawson’s, an associate firm of BWRS, since 2001.

I grew up working the holidays on my grandparents’ dairy farm in Mangakino and later their fruit orchard in Te Puke. My wife and I raised our three children on our lifestyle block near Rotorua, where we also raised calves and lambs.

I have been involved with rural insurance for over 20 years as both an underwriter and a broker, and I look forward to bringing my experience to PGW to offer outstanding insurance solutions for their customers.

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Bree Rangitakatu – Rural Broker

I live in the Bay of Plenty area and I’ve been working in the insurance broking sector for 6 years.

I have been instrumental in developing insurance and risk programmes for my customers who are involved in dairy farming (cows and goats), kiwifruit orchards and dry stock.

I have lived in 4 different countries: Australia, New Zealand, Tonga and Ecuador. My family and I now live on a lifestyle block and have dry stock most of the year, as well as our two hunting dogs, Coco and Kai.

I am looking forward to growing the relationship with PGG Wrightson and providing a high level of service to all our customers.

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Taranaki, Manawatū and Wairarapa



Daniel Oxenham – Broker

I was brought up on a Dairy Farm in the Waikato. After studying at Waikato University, I travelled extensively. This included working in the insurance industry in the UK.

Since coming back to New Zealand in 2006, I've continued my career in the insurance industry and have been a Senior Broker with McDonald Everest Insurance Brokers, an associate firm of BWRS, for 3 years.

My father worked for Wright Stephenson the forebearer to PGW in Taumarunui in the late 1960's.

I'm very experienced and knowledgeable about the insurance needs of farmers and enjoy the opportunities to get out and talk with our rural clients.



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Natalie Ellison – Broker

I am originally from Australia, and moved to New Zealand with my husband in 2011 to live on the family farm in Ormondville.

I started my insurance career in Waipukurau, working predominantly with rural customers. I have since worked for two large international broking firms in both New Zealand and Australia, and have now returned "home" to join the BWRS team in Manawatu. I am currently working towards completing my qualification in Risk Management.

I look forward to working with the PGW team and clients to assist them with their risk and insurance requirements.



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Hawke's Bay



Jenny Gifkins – Rural Broker

I have worked in the insurance industry for just on 20 years. I am Hawke's Bay born and bred, it's such a beautiful place to live. I enjoy spending time with my gorgeous family and beautiful grandchildren, and spending summer around our pool entertaining family and friends.

I love the relationships I have with my clients, putting their insurance needs first and foremost. "Clients first" is my motto with everything I do, being honest and transparent, as all successful relationships are built on trust.

I love the challenge of offering smart insurance solutions, offering sound professional advice to both Rural, Lifestyle, Commercial and Domestic clients to ensure that I offer the best cover for their dollar spend. I am very excited about working alongside the PGW team and their customers.



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Southland and Otago



Rachael Paton – Broker

I'm a passionate born and bred Southlander, who grew up on a farm just outside of Invercargill. I studied at Telford and qualified as a deck hand and reservations manager before I started my insurance broking career in 2012.

I am part of the Insurance Brokers Alliance team, an associate firm of BWRS, in Southland.

I have loads of experience helping our residential, commercial and rural customers, and I'm excited to bring this experience to both PGW and our mutual customers.



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Paul Borgman – Broker

I started in the insurance industry 35 years ago, working for one of New Zealand's largest insurers as their rural rep.

I moved to broking and to Insurance Brokers Alliance, an associate firm of BWRS, in 2002.

I'm dedicated to living and working in the rural community, with my entire 35 years career to date involving rural insurance.

We currently live on a 5 acre lifestyle block just outside Gore, which has plenty of room for our alpacas.



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Steve MacManus – Broker

I have 30 years of finance and insurance experience, moving to Commercial & Rural Insurance Brokers, an associate firm of BWRS, two years ago.

I am thoroughly enjoying living and working in Alexandra and introducing my wife to the South, as well as the bonus of being closer to my family in Southland.

In my spare time I am part of the Scouts New Zealand National Scout Team, as well as being a national competitor in cowboy action shooting events, and generally enjoying the outdoors.



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Helen Hardie – Broker

I joined Insurance Brokers Alliance, an associate firm of BWRS, in Dunedin in 2020.

I've spent the last 17 years working in various roles within the insurance industry and I bring a wealth of knowledge to the PGW relationship.

I'm 8th generation Irish farming stock based out of Methven, where my family ran a sheep and beef farm. My parents started out on their own farm up in Whangarei, milking goats. We settled in Tauranga on a tangelo orchard when my father became a financial adviser for Wrightsons, before starting out on his own. Later mum was to become an auditor of kiwifruit with Quality Assurance in the Bay of Plenty and then for dairy farms in Western Australia!

I enjoy working with clients to review their risk management approach, and finding insurance and claims solutions.



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Bronwyn Wilkinson – Broker

I have been involved in rural industry most of my life, living and working around the Strath Taieri and South Otago areas.

My purpose is to provide specialist knowledge to my clients gained through my rural experience and my many years in the insurance industry.

I have a thorough understanding of the rural community and the issues they face and use this knowledge to give high quality advice to my clients.



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